

Co-Packing Capabilities

Chesapeake Bay Snacks, LLC (CBS) is a full-service food manufacturer and co-packer based in Baltimore, MD. We are regulated by the Maryland Department of Health and the FDA, and we are reviewed annually by a third-party audit firm.

Below is a list of our current capabilities:

- Wet products:
 - Two production lines:
 - 8-head gravity filler ideal for larger batches and low to mid viscosity (e.g. most syrups)
 - 2-head piston filler for small batches and high viscosity products
 - Automatic capper and labeler
 - o 50 to 500 gallon batch sizes
 - 4 oz to gallon bottle sizes
 - Products considered to be "acid foods," including:
 - Syrups
 - Sauces, including oils, condiments, and similar
 - Ice cream toppings
 - \circ Hot or cold-filled products
 - o Shelf stable, non-refrigerated products
 - Plastic or glass packaging
 - $\circ \quad \text{Round bottles} \quad$
- Dry products:
 - Popcorn manufacturing
 - o Marshmallow bits, sprinkles, candy & similar packaging

Pricing:

- Tolling Fees: We charge tolling fees based on the number of laborers assigned to the job plus company overhead. Depending on the job, we staff one to four workers on the assignment. We have a \$1000 minimum fee per job. Fees are quoted on a case by case basis.
- Purchasing Fees: If desired by the client, CBS can purchase the required raw materials for the client. CBS charges a 10% Purchasing Fee for this service. Payment for any raw materials is required in advance.



CBS is currently not able to accommodate products with the following characteristics:

- "Acidified" foods or "low acid" foods
- Foods requiring refrigeration upon completion
- Foods requiring Kosher, organic, or other specialized designations

Prior to commencing work, we require clients to have the following in-place:

- Scaled and developed recipe(s)
- HACCP plan
- Production flow chart

If you don't currently have these in-place, reach out and we can work with you to develop these.

We work with start-ups, small companies, and large companies alike. As an example, some of our recent work includes 19,000 bags of private label popcorn, a test run of 20 gallons of spiced oil, and two pallets of private label syrup.